



Introducing:

Legal Product Consultants On-site Adoption Program



Overview

Our Legal Product Consultant team is composed of **licensed attorneys** with deep expertise in legal technology and client service. They are **on-site** at your firm to guide you through the implementation and adoption of Lito, Litera One and other Litera products, offering hands-on support, tailored training, and strategic enablement. These representatives are not only product experts—they bring a practitioner's understanding of your workflows, priorities, and client demands.

Why This Matters

Software adoption often stalls due to lack of contextual training and hands-on support. Our on-site Legal Product Consultants bridge this gap by:



Providing **real-time, in-person assistance** during rollout



Offering **training and workshops** tailored to your firm's attorneys and practice areas



Customizing **workflows** for your firm driven by your attorneys' input

What We Offer

We offer flexible levels of lawyer involvement, with options that can be scaled to fit your firm's needs.

Starter

- **Office Hours:** A dedicated consultant will be embedded at your firm to assist with onboarding, troubleshooting, and workflow integration
- **1:1 Demo and Troubleshooting Sessions:** Help for end users as required
- **Workflow Modernization:** We will work with your innovation team to map your current manual processes and convert them into optimized digital workflows
- **Lunch and Learns:** Tailored full firm in-person session on Lito/Litera One



Accelerator

- **Engagement Initiatives:** Run contests and interactive campaigns to boost platform adoption, engagement, and sustained usage
- **In Person Litera One / Legal AI certification for lawyers** (CLE credits offered where possible): conduct workshops/certifications at associate off-site/onboarding sessions to ensure best practices in AI use
- **Strategic Prompting for Legal Professionals Training:** Hands-on guidance for creating effective prompts and leveraging AI features

Strategic

- **Custom Skill Development:** Our team will collaborate with your firm to develop custom skills and grid templates for your attorneys
- **Skill-Building Workshops:** Interactive sessions where we collaborate with your firm to identify priority skills and template needs, then kick off the custom skill-building process tailored to your workflows
- **Practice Group-Specific Training:** Collaborate with practice groups to customize existing skills and grid templates or create new skills to integrate into your workflows
- **Gamification of usage between practice groups:** Our team will run contests in the firm to create a buzz and excitement around the roll out of the tool

Benefits to Your Firm



Accelerated Adoption:

Reduce friction and increase usage from day one



Attorney-Led Support:

Empower your firm with credible, hands-on guidance



Scalable Learning:

Workshops and materials that evolve with your needs

Next Steps: Contact Joanne McMahon, Manager, Legal Products Consulting Team, at joanne.mcmahon@litera.com today to discuss options that would work best for your firm. We look forward to empowering your lawyers with the difference Litera can make.